Ed Tittel Rate Sheet

Expert Witness

Item	Rate
Expert Witness Consulting, Reports, and Testimony	\$400-\$450/hour
Consulting and testifying expert services for information technology	
industry, including patent and intellectual property litigation related	
to business-oriented software	
\$400-450/hour; daily rate for time away from home is \$4,000-4,500	
(up to 10 hours per day, hourly rate resumes thereafter)	

Articles

Item	Rate
Article writing Price varies by length, topic and delivery date; for example:	\$1/word and up
 \$1/word minimum for a certification or similar article \$1.25/word minimum for a technology review 	

Blogging

Item	Rate
Blog writing	\$1/word and up
Prices vary by length, topic, delivery dates and frequency; rate	
negotiable for recurring or frequent blog assignments	

Consulting

Item	Rate
Non-expert-witness projects that aren't strictly writing or editing assignments	\$150/hour and up
Examples: Advice on and plans for restructuring/revising a website or company collateral for better information flow and presentation; special IT technology projects	

White Papers/Tech Briefs

Item	Rate
Writing	\$500-\$800/page
Includes detailed outline	
Pages include two rounds of changes	
Per-page charges vary by topic and delivery schedule;	
page = final layout page	
Third+ round of changes @ \$100/hour	

Video

Rate
\$150 hour
\$600 and up

Webinars

Item	Rate
Webinar, long 25 to 30 minutes (live) 12 to 15 substantive PPT slides in client's template Includes two rounds of changes; third+ round @ \$100/hour	\$3,500*
Webinar, short 15 to 20 minutes (live) 8 to 12 substantive PPT slides in client's template Includes two rounds of changes; third+ round @ \$100/hour	\$2,500
Artwork Royalty-free figures Cost of royalty-free artwork passed directly to client	

* Cost negotiable for multi-session webinars or those that run longer than 30 minutes

Custom Books

Includes print and/or eBooks. Recent topics covered include phishing attacks, network configuration and change management, optical networking, unified threat management, and more.

Item	Rate
Writer's template (creation) Includes two rounds of changes Third+ rounds @ \$100/hour	\$300-\$500
Style guide creation	\$200-\$350
Writing	\$90-\$125/page
Developmental edit	\$8-\$10/page
Tech editing	\$6-\$8/page
Copy editing	\$6-\$8/page
Project management	\$60/hour
Miscellaneous services Acquisition of ISBN Library of Congress application Copyright application <i>Note:</i> Cost of fees associated with above items passed directly to client separate from hourly rate	\$60/hour
Conversion to Kindle, NOOK, or other eBook format	TBD (outsourced)

Educational Materials

May include on-ground and online courses, tutorials, testbanks, content maps, and similar products. Quotes provided upon request.